



# Leading Technical People+

— Drive Performance and  
Retain Technical Talent  
Through Frontline Leaders

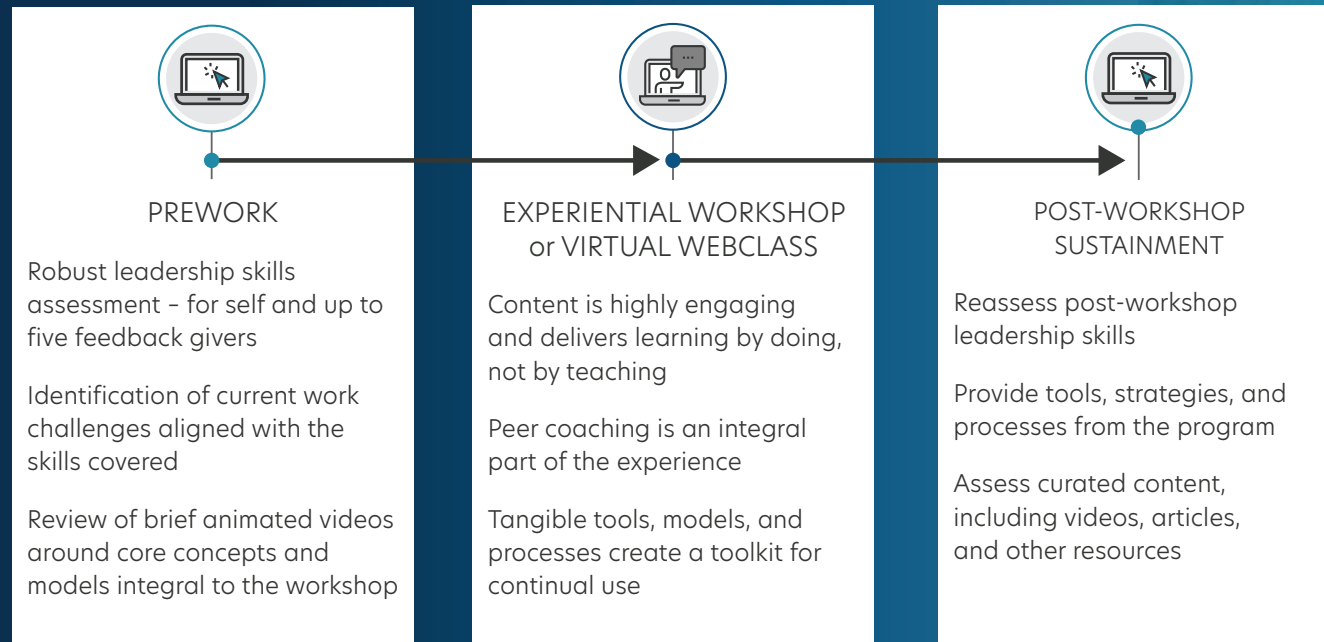
**Leading Technical People+**, a leadership development program for leaders of technical talent, equips frontline managers with skills and strategies to engage and unleash the knowledge, expertise, independence, and performance of their technical workforce.

Leading Technical People+ is based on GP Strategies®' research and experience, and is supported by its proven success with hundreds of leading companies and the development of thousands of leaders worldwide.

Since the content is designed in a modular fashion, it can easily be branded and customized as well as delivered in different modalities over various lengths of time. This provides the flexibility to deliver a customized blended learning journey for a minimal investment. And, the continuous learning approach with multiple touch points will increase your return on investment by increasing knowledge/behavior retention. Customized learning journeys can be supplemented with additional content, such as Emotional Intelligence, Handling Conflict, and Inclusive Leadership.



## Leading Technical People+ Learning Experience



## Leading Technical People+ content and modules include:

Core Module: Foundations of Leadership **Required: 4 hours**

**Understanding Engagement** | Understand what drives employees and how to move business objectives forward.

**Building Trust** | Learn how to create, repair, and maintain trust levels with team members and throughout the organization.

**Communication Skills** | Learn how to ask strategic questions and listen actively to meet goals and build strong relationships.

**Communication Strategy** | Develop a structured communication framework to plan for critical conversations.

Content Modules **Optional: 2 hours per module**

**Setting Goals** | Increase contribution by setting and supporting SMART goals.

**Delegating Responsibility** | Increase contribution and satisfaction without micromanaging.

**Giving Feedback** | Leverage high-performance and correct performance issues with clear, meaningful feedback.

**Inspiring Innovation** | Unleash creativity and organizational potential through everyday innovation.

**Managing Change** | Maintain engagement during times of change.

**Influencing Others** | Create buy-in and advance ideas by building strong relationships and influencing strategically.

**Handling Resistance** | Push initiatives forward and maintain relationships by handling resistance effectively.

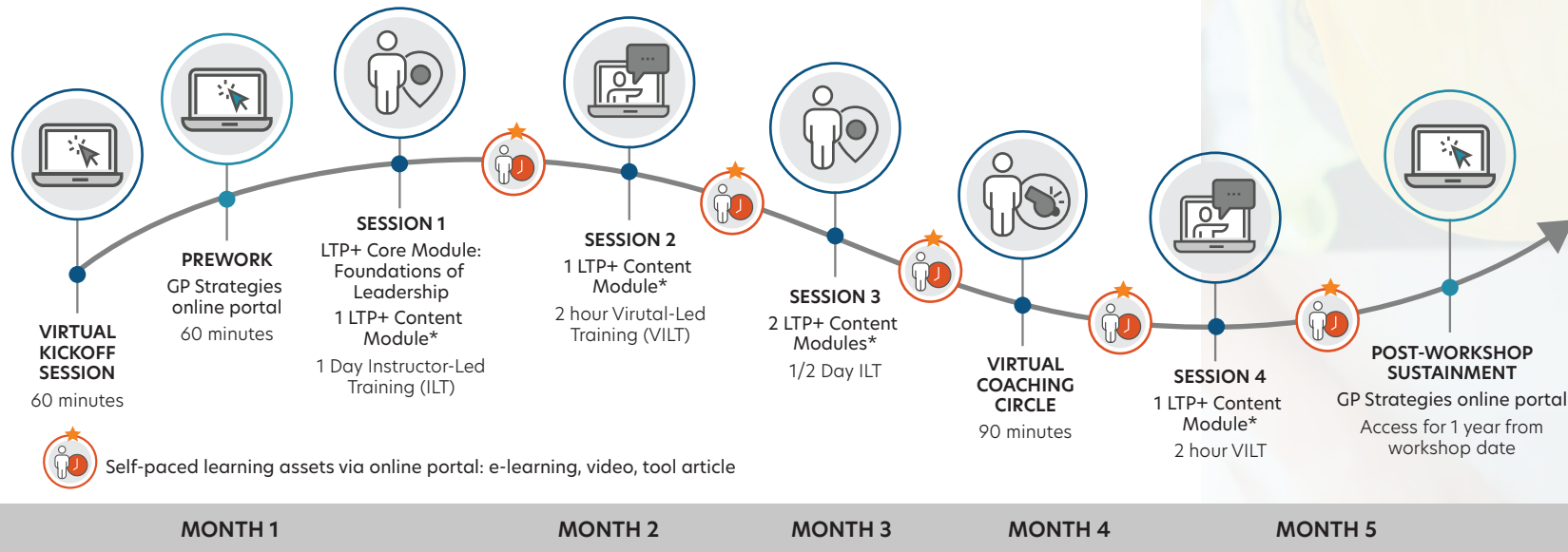
**Leading Teams** | Set up employees for success by leveraging the fundamentals of high-performing teams.

**Working Virtually** | Communicate effectively across a range of communication media to a diverse, global audience.

\*Other topics which could be included are: Accountability, Managing Priorities, Handling Conflict and Emotional Intelligence amongst others.



# One example of a workshop instructor-led training (ILT) and virtual instructor-led training (VILT) implementation of Leading Technical People+



\*Leading Technical People+ Content Modules include: Setting Goals, Delegating Responsibility, Giving Feedback, Inspiring Innovation, Managing Change, Influencing Others, Handling Resistance, Leading Teams, and Working Virtually. Additional GP Strategies content can be easily integrated into the learning journey to cover other desired topics or focus areas.

For more information about our Leading Technical People+ leadership development program, please visit [www.gpstrategies.com](http://www.gpstrategies.com).



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